Business Administration

Course Number:	BUAD 176
Course Title:	PROFESSIONAL SALES
Credits:	3
Calendar Description:	

Notes

Class participation marks will be awarded based on class discussions, exercises and role plays using the guidelines outlined below: 625.3429 611 5>> B1 ()) TJ ET Q 429 611 5> 050 gT ()) TJ EQ ((711(ET(039ET 7 TJ ET Q 4977.904 6m 0g 0G 67 46 W*n BT 0.39ET 7 TJ ET Q 4977.404 6489 3)) TJ ET Q 409 71 404 6489 3) TJ ET Q 409 71 404 6489 3)

- 1. Providing recapitulations and summaries
- 2. Making observations

Course Schedule

Date	Торіс		Textbook
Week of:	Wednesday Jan 3 Classes Begin Monday Feb 12 Family Day <i>no classes</i> Tuesday Feb 13 to Feb 16 Mid-semester Study Break	no	